

Supplier Keynote



Robert McCay

Vice President of Engineering and Program Management, Gentex Corporation and General Manager, Gentex Respiratory Systems

Mr. McCay has been with Gentex Corporation for over 18 years and holds the position of Vice President of Engineering and Program Management and is also General Manager of the Respiratory Systems Business Unit of Gentex Corporation. In this role, Mr. McCay leads Gentex Corporation's facility in Rancho Cucamonga, California that is devoted primarily to the design, development, and production of high altitude oxygen breathing equipment for both military and commercial applications. In addition to being the world's leading supplier of aviator oxygen masks, Gentex Respiratory Systems also specializes in design, development and production of aviator chemical defense respirators. Gentex Respiratory Systems continues to support the design, development, and fabrication of a variety of specialty flight helmets and composite structures for several helmet mounted displays.



SEA Keynote Speaker Presentation



GENTEX[®]

Date: June 2010

Presented By: Robert F. McCay

SEA
Certified Stage One Supplier

Company Overview

GENTEX consists of five manufacturing, sales, research & design facilities:

- **Corporate Office**

Carbondale,
Pennsylvania

- **Manchester**

New Hampshire

- **Aurora**

Illinois

- **Millwood**

New York

GENTEX[®]

- **Rancho**

Cucamonga,
California

*The market leader in design,
development and manufacture
of aircrew breathing equipment.*



Integrated Product

- **Capability** A world leader in the design and manufacture of integrated life support systems for human protection in military, homeland defense and commercial markets.

- An innovative integrated technologies company within several main areas of business:

- **Aircrew Helmet Systems**

- **Ballistic Helmets**

- **Respiratory Systems**

Welcome!

ADVANCED RESPIRATORY SYSTEMS CENTER



- **Employees: 185**
- **Annual Revenue: \$30M +**
- **Recently relocated to a 100,000 sq ft Build-to-Suit Facility**
- **Advanced Oxygen Mask & Systems Engineering Development Center**
- **Integrated Oxygen Mask, Ground Support Test Equipment & Oxygen System Assembly Area**
- **Full Lean Manufacturing Implementation & Increased Automation**
- **Training Center – Customer & Product Focused Training**



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GENTEX®

Customers



U.S. AIR FORCE



Measurable Results



Results	Improvement	How We Did It
On-time Delivery	✓ 39%	SEA operational excellence processes led to an improved procurement strategy addressed the major issues
Lead Time (Value Stream)	✓ 62%	SEA operational excellence processes led to an improved procurement strategy
Procurement Cost (Value Stream)	✓ 56%	SEA operational excellence processes led to an improved procurement strategy
Sales per Employee (Annualized)	✓ 45%	SEA operational excellence processes in conjunction with GMOS-GENTEX Management Operating System

Thank You for Your Time
Contact Information for our facility



VP & General Manager

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Manager*

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